KONE – your U.S. Communities supplier partner for elevator & escalator maintenance, repair and modernization.

Our solutions are known for their industry leading eco-efficiency, design and innovative technology.

**Benefits to public agencies**

- **Lowest maintenance pricing** available to public agencies
- **Discounted** labor and material billing rates
- **No charge** for KRMS™ Voice Link (phone monitoring) – an important code-required life safety feature that reduces liability
- **No Charge** Web-Based Reporting System that provides costing and invoicing reports to improve transparency and efficiency
- **Eliminates costly RFP Process** for maintenance, repairs and modernization
- **Established contract terms** that save time in processing the contract and allow public agencies to negotiate purchases of products and services without the need to go through a time-consuming procurement and tendering process
Customer value of U.S. Communities Program

- **Time/Money** – Eliminate costly, time-consuming RFP processes for maintenance, repair and modernization
- **Pricing/Money** – U.S. Communities contracts have fixed pricing and include discounted billing rates
- **Agency Control** – Agency maintains control and quality of the purchasing process
- **U.S. Communities organization is a nonprofit organization** – U.S. Communities is the leading national government purchasing cooperative, providing world-class government procurement resources and solutions
  - U.S. Communities is overseen by an Advisory Board which is made up of key government purchasing officials from across the United States
- **Flexibility** – Extensive flexibility to meet the specific needs of each public agency
- **Strongly Endorsed** – References provided by public agencies and advisory board members
- **Best-in-class products and services** – Proven suppliers with strong resources and capabilities

KONE value added services

- Full-service elevator/escalator supplier – global and national coverage
- Expertise in both KONE and non-KONE equipment
- 24/7/365 North American Call Center staffed with dedicated KONE employees
- KONE Care™ Online web-based reporting system
- Life-cycle Asset Management Program for code and performance upgrades

---

Michael Lynch
Michael.Lynch@kone.com
Phone: 916-201-7122

Rudy Schmidt
Rudy.Schmidt@kone.com
Phone: 917-807-9294

Bruce Norden
Bruce.Norden@kone.com
Phone: 309-314-1515

Contract No. # GENRL - 201414653-00

For more information go to www.kone.us/uscommunities