



## Graybar Works to Your Advantage<sup>®</sup>

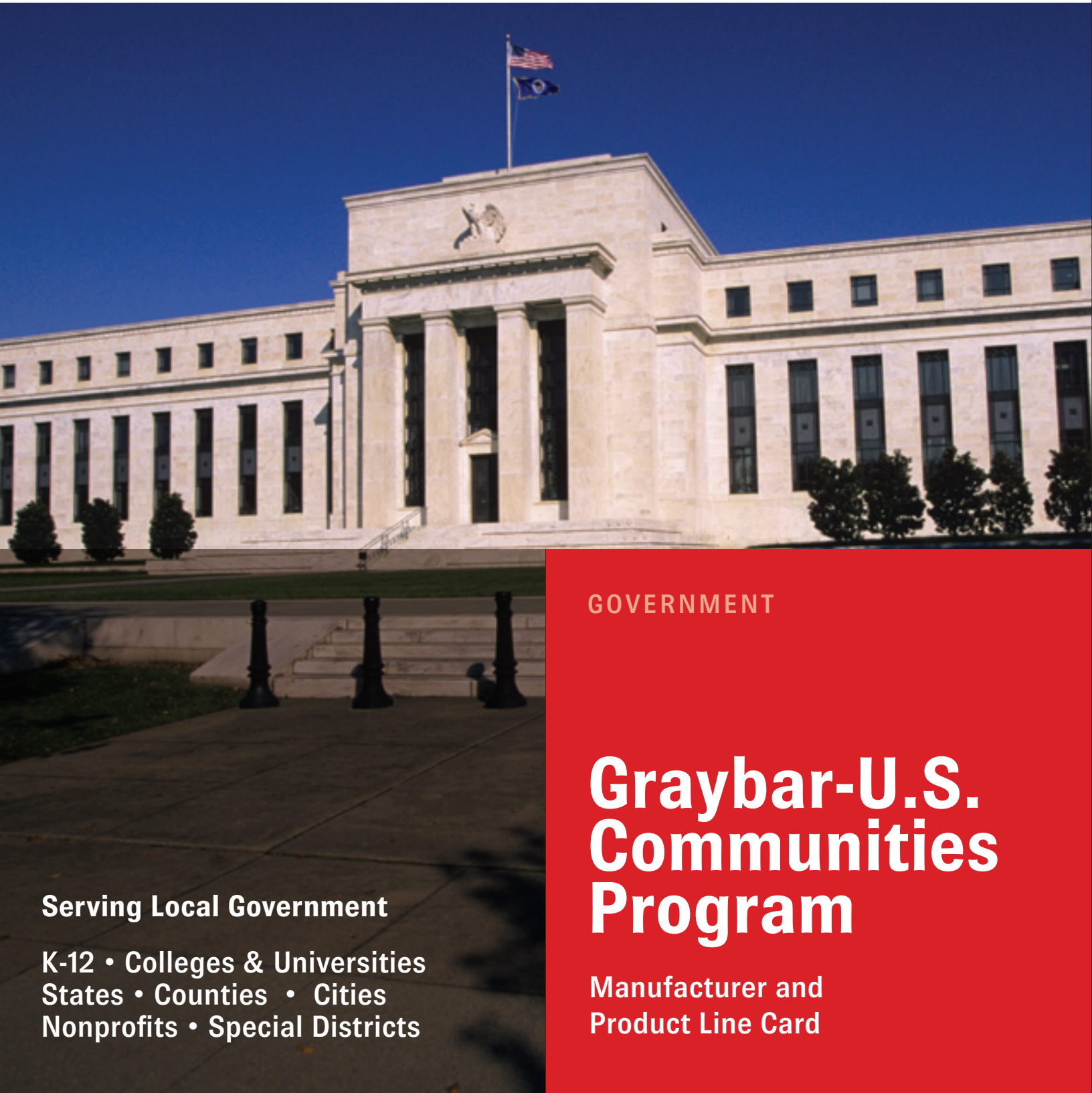
Graybar, a FORTUNE 500 corporation and one of the largest employee-owned companies in North America, is a leader in the distribution of high quality electrical, communications and networking products, and specializes in related supply chain management and logistics services. Graybar has the power and stability of a big company and the integrity and drive of an employee-owned business.

To learn more about the U.S. Communities program, or to obtain more information about the Graybar contracts under the U.S. Communities program, visit [graybar.com/uscommunities](http://graybar.com/uscommunities), e-mail us at [uscommunities@graybar.com](mailto:uscommunities@graybar.com) or contact your local Graybar sales representative.



To learn more, visit our website at [graybar.com/uscommunities](http://graybar.com/uscommunities) or e-mail us at [uscommunities@graybar.com](mailto:uscommunities@graybar.com) or call us at 1-800-GRAYBAR (472-9227).





**Serving Local Government**

**K-12 • Colleges & Universities  
States • Counties • Cities  
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**GOVERNMENT**

# **Graybar-U.S. Communities Program**

**Manufacturer and  
Product Line Card**



# Manufacturer Listing

Regular = Manufacturers that are sourced from Graybar warehouses *Italics = Manufacturers that are sourced upon customer request*

3Com	American Insulated Wire Corp. (AIW)	Blonder Tongue	Comtrend Corporation
3M Communications Division	<i>American Lock / Master Lock</i>	Bogen Communications	Condux International, Inc.
3M Electro Products Division	American Polywater	<i>Bosch Security Systems</i>	<i>Conklin Corporation</i>
Aamstrand Rope & Cable	<i>American SAW Manufacturing</i>	Boss Manufacturing	Continental Wire
Aastra	Ametek, Incorporated	Bourns	Cooper B-Line
<i>ABB Power T&amp;D Company</i>	Amphenol Corp.	Bowers	Cooper Bussmann
<i>Acterna</i>	AMSECO	Bowhead Manufacturing	Cooper Crouse-Hinds Co.
ACTIVE SAFETY	AMX Schoolview	Brady	Cooper Lighting Group
Acuity Lighting Group	Anamet Electrical, Inc.	Bridgeport Fittings, Inc.	Cooper Notification
Acuity Solutions Group	<i>Anderson</i>	BRK Smoke and C.O. Detectors	Cooper Power Systems
Acuity Solutions Group - Roam	Andrew	Broan-NuTone, LLC	Cooper Wiring Devices
Adalet	<i>Angelo Brothers Company</i>	Brocade	<i>Copper Mountain</i>
ADC	Anglo American Enterprise	Brooks Manufacturing Co.	<i>Corcom</i>
Adirondak Wire & Cable	<i>Anritsu</i>	Brother	Corinex Communications
ADM Micro, Inc.	APC/MGE	Buchanan	Corning Cable Systems
AD Technologies	<i>Appleton</i>	Burdy	Cortelco
Advance/Philips Lighting Products	<i>Arecont</i>	C Enterprises	<i>CP Technologies</i>
<i>Advanced American Telecom</i>	<i>Argus Technologies, Ltd</i>	Cable Exchange	<i>Crain Enterprises</i>
Advanced Lighting	Arlington Industries, Inc.	Cable Management Solutions	CRC Industries
<i>AEMC</i>	<i>Armorcast Products Company</i>	Cable Prep	Cree LED Lighting
<i>AERVO</i>	Arnco Corp	Cablofil	Crouse-Hinds Lighting
AFC/Kaf-Tech Inc.	<i>Arrow Fastener</i>	Caddy	<i>Crowe Rope</i>
AFL Telecommunications	Arrow Magnolia	<i>Candela Corporation</i>	Crydom
<i>Agilent Technologies</i>	<i>AT&amp;T</i>	CANTEX	<i>Custom Plastic</i>
<i>Aim Electronics Corp</i>	Atlantic Scientific Corp	<i>Capp Inc.</i>	<i>CW Communications</i>
Aiphone	Atlantic Teleconnect Inc	Capri / Omega Lighting	CXR Larus Corporation
Airey-Thompson	Automatic Switch Co. (ASCO)	Carlson – Thomas & Betts	Cyberpower
Air King Ventilation Pro	<i>Automatic Timing &amp; Controls</i>	Carrier Access	<i>Cylix</i>
AK Stamping	AvaLAN Wireless	Casco Manufacturing Co.	D & W Distributors Inc.
Alcan Cable	<i>Avaya</i>	<i>CBC America</i>	<i>Da Lite Screen Company</i>
Alcatel-Lucent	<i>B&amp;K Precision</i>	CDR Systems Corp.	Dana Blue
Alflex Corporation	Baldor Electric Co.	CEECO	DAP
Allen Tel Products	<i>Band-It - IDEX Inc</i>	<i>Cementex Products Inc.</i>	Data Display Products
Allied Bolt	<i>Barfield</i>	Challenger	David Clark & Co
Allied Electronics, Inc.	Bartlett Manufacturing Co.	Charles Industries	Day-Brite   Capri   Omega
Allied Moulded Products	<i>Battery Center, The</i>	Chatsworth Products, Inc.	<i>DDB</i>
Allied Telesis	<i>Baudcom</i>	<i>Cidco</i>	Dees Communications
Allied Tube	<i>Bauer Corporation</i>	Circa Telecom	DeWALT
Alloptic	<i>Bay Networks</i>	Cisco Systems, Inc.	<i>Diamond Communications</i>
Ametrix	Bega / U.S.	<i>Citech Scada Systems</i>	Digimerge
Alpha Technologies	Bekaert	<i>Clarcor Air Filtration Products</i>	Ditek
<i>Alpha Wire</i>	Belden	<i>Clause Cutlery</i>	D-Link
Altigen Communications	<i>Belkin Components</i>	<i>Clearpix</i>	<i>Dolphin Components</i>
Altronix	Benner-Nawman	<i>CM CONN</i>	<i>Dominion Lasercom Inc.</i>
<i>ALUMA FORM</i>	Beta Lighting	Coleman Cable Systems	Draka
Amerace Corp	Berk-Tek	Columbia Lighting	Dual-Lite / Cornerstone
American Electric Lighting	<i>BICC General</i>	Comdial	<i>Dukane Corporation</i>
American Fibertek	<i>Bi-Tronics Inc</i>	Command Communications	<i>Dulmison, Inc.</i>
American Fittings Corp	<i>BLF Corporation</i>	CommScope	<i>Duracell Battery</i>
<i>American Fluorescent Corporation</i>	Black Box Corporation	CommScope Carrier Solutions	<i>Duraline</i>
		<i>Comnet</i>	<i>Durham</i>

# Manufacturer Listing

Regular = Manufacturers that are sourced from Graybar warehouses *Italics = Manufacturers that are sourced upon customer request*

*DVTeI, Inc.*  
 Dynalec Corporation  
 E & R Industrial Sales, Inc.  
*Easy Sync Ltd*  
*Eaton*  
 Edwards Signaling  
 Elastimold  
 Electric Controller, The  
 Electric Motion Company, Inc.  
 Electri-Flex Co.  
 Eltek Valere  
 Emerson Network Power  
 E-Mon, LLC  
*Emtelle US Inc.*  
 Encore Wire Corporation  
 Endot Industries  
*Energizer Battery, Inc.*  
*Energy Solutions Intl.*  
*EnerSys Inc*  
 EnGenius Technologies, Inc.  
*Engineered Products Company*  
 Entone  
 ERICO  
*Estex Manufacturing Company*  
*Etherwan Systems*  
 EverFocus  
*Exacq*  
 Excel Dryer Corporation  
*Exitronix, Inc.*  
*Fahrenheit Division*  
*Fairmont*  
*Fargo Manufacturing*  
*Fasco*  
 Federal Signal Corp.  
 Ferguson Enterprises  
*Fernco, Inc.*  
 Fiber & Cable/Opti-Loop  
*Fiber Instrument Sales*  
*Fiber Optic Inc.*  
*Fibertron*  
*Finishadapt, LLC*  
 Fire-Lite Alarms Inc.  
*Firex / Invensys*  
*First Alert / BRK Brands, Inc.*  
 Fiskars  
*Flexible Whips of Tennessee, Inc.*  
 Fluidmesh Networks  
 Fluke  
 Fluke Networks  
 Force10 Networks  
*Foster Corporation*

*Foundry Networks*  
*Franklin Instrument Company, Inc.*  
*Freud*  
*Fujinon*  
 Fujitsu Networks  
*Furnas, Inc.*  
 G&W Electric Co.  
 GAI-Tronics  
*GALVAN Industries, Inc.*  
 Gardco / Emco / McPhilben  
 GE Consumer & Industrial  
 GE Security  
 Geist  
 Gems Sensors Inc.  
 Generac Power Systems, Inc.  
 General Cable  
 General Hardware  
 General Machine Products  
 Generic Fiber Products  
 Generic Premise Products  
 Generic Communication Cable  
*Gentex Corp*  
*Glyptal Inc*  
 GN Jabra  
 Gordon Kapes Inc  
*GOTT Products*  
 Great Lakes Case and Cabinet  
 Green Products  
 Greenlee Textron  
*GS Metals Corporation*  
*GSP America*  
*Hammerlock / H.D. Electric*  
*Hammond Manufacturing Co., Inc.*  
*Harding Instruments Co. Ltd.*  
 Harger Lightning Protection  
*Harris Corporation*  
*Hastings Fiberglass Products, Inc.*  
 Hawaii Energy Systems, LLC  
 Heritage Plastics Inc  
*HES*  
*Heyco Products Inc.*  
*Hilti, Inc.*  
 Hirschmann Automation & Control  
 Hi-Tech Fuses Inc.  
 Hoffman Enclosures  
*Holocom Networks*  
 Holophane  
 Homac Manufacturing  
*Homaco*  
 Honeywell



Houston Wire & Cable  
 Hubbell Building Automation  
 Hubbell Kellems  
 Hubbell Lighting, Inc.  
 Hubbell Power Systems  
 Hubbell Premise Wiring  
 Hubbell Quazite  
 Hubbell Wiring Device  
 Hughes Brothers  
 Hunter Fan Co.  
 Hydrel  
 IDEAL INDUSTRIES, INC.  
*ID View*  
*IEI*  
 Igloo Corp.  
*ILSCO CORPORATION*  
 IMC Networks  
 Indalex Aluminum Solution  
 Independent Technologies  
 Ingersoll-Rand  
*Ingram Micro*  
 Inmotion Technologies  
*Innovative Metal Industries, Inc.*  
*INT Prot Coatings*  
*Integral Fitting*  
*IntelliTouch Communications*  
 Interliala  
 Intermatic, Inc.

International Fiber Systems (IFS)  
 Invensys  
 IPEX  
 Irwin Company, The  
 ITW/Linx  
*Jackmoon, U.S.A.*  
*Jackson Tool*  
 Jameson  
 JDSU  
*Johnson*  
 Jonard Industries/OK Industries  
 Jones-Stephens Corp.  
*Juno Lighting Group*  
 JVC Professional  
 Kaf-Tech, Inc.  
*KBC Networks*  
 Kearney  
 Kentrox  
 Keyscan  
*Kidde Fire Fighting*  
 Kim Lighting  
 Klein Tools, Inc.  
*Knopp Inc*  
*Konexx*  
 Kraloy Division  
 Krylon  
 Lagasse Brothers, Inc.  
 Lamson Pipe Co.

# Manufacturer Listing

Regular = Manufacturers that are sourced from Graybar warehouses *Italics = Manufacturers that are sourced upon customer request*

LanTech	Millerbernd	<i>Oshkosh Tool Company, Inc.</i>	<i>P.K. Neuses, Inc.</i>
<i>Larus Corporation</i>	Milwaukee Electric Tool Corp.	<i>OSI Lighting / Sylvania</i>	<i>Plant Equipment Company, Inc.</i>
L-Com	Minerallac Company	<i>OZ/GEDNEY</i>	Plantronics
<i>L-Comp Inc.</i>	Minuteman UPS	P & R Industries	Platt Luggage, Inc.
<i>Leach</i>	Mitel	PCT International	<i>Plymouth Tapes</i>
Leica Geosystems	Mohawk	P. K. Neuses, Inc.	<i>Polycom</i>
Lenox	<i>Molex Connector Corporation</i>	Paladin Tools	Porcelain Products Co.
Leviton Lighting Controls	<i>Momaco</i>	<i>Panamax</i>	Porta Systems Corp.
Leviton Manufacturing Co., Inc.	<i>Mosaic Global Solutions LLC</i>	<i>Panasonic</i>	Potter
Leviton Voice and Data	Motorola	<i>Panavise Products, Inc.</i>	<i>Potter Brumfield</i>
<i>LG Electronics USA Inc.</i>	MRV Communications	Panduit Corp.	Power Sales & Advertising
LH Dottie	<i>Mulberry Metal Products Inc.</i>	Para Systems	<i>Powersmiths Int. Corp.</i>
<i>Liebert</i>	Multi-Link	Paradyne/Zhone	<i>Power Sonic Corp</i>
Lightolier Lighting	Multi-Tech Systems	Pass & Seymour / Legrand	Precidia Technologies
<i>Line Hardware</i>	Musco Sports Lighting	Patton Building Products	<i>Precision</i>
Lineage Power Systems (formerly Tyco)	National Pipe & Plastics Inc.	Pelco	Preformed Line Products
Lithonia Lighting	National Standard	Pelican Products Inc	Premax LLC
Locknetics	National Strand Products	Pennington Crossarm Co.	Prescolite
<i>Louisville</i>	NEC Unified Solutions, Inc.	<i>Pepperl+Fuchs Inc.</i>	<i>Priority Wire &amp; Cable</i>
LSI Lighting Systems	<i>Nehring Electrical Works Co.</i>	<i>Perfect-Line</i>	Proforma Printgraphics
<i>Lubriduct</i>	NEPTCO	Perma-Cote Industries	Progress Lighting
<i>Ludlow Textiles</i>	Netsource	<i>Petroflex N.A., Inc.</i>	Pronto Networks, Inc.
Lutron Electronics, Inc.	Network Video Technologies, Inc.	<i>Phasetronics / Motortronics</i>	Prysman Power Cables & Systems
Lynn Electronics Corp.	<i>New Basis</i>	Phoenix Contact	<i>Purdy Professional Products</i>
<i>Lyon Workspace Products, LLC</i>	Newell Rubbermaid, Inc.	Picoma Ind Inc	PVC Conduit - Non Metallic Boxes
Mac Products Inc.	Newton Instrument Company	<i>Pico Macom Inc</i>	
MacLean Power Systems	Nexans	<i>Pirelli</i>	
<i>Mag Instrument, Inc.</i>	<i>NICE Systems</i>		
<i>Magnolia Chemical</i>	Nitek		
Major Custom Cable	<i>Nitsuko America</i>		
Malton Equipment Co	<i>Nortel Networks</i>		
Maple Chase	North Safety		
<i>Marconi Communications</i>	Northstar Battery		
Marley Electric Heating Co.	Noyes Fiber Products		
Maryland Specialty Wire	<i>NSi Industries - TORK</i>		
Master Lock Company	NTE Electronics, Inc.		
Maxcell Business Unit	<i>N-Tron Corp.</i>		
McGill Manufacturing Co., Inc.	NuTone Inc.		
<i>Meltric</i>	<i>NUUO</i>		
<i>Mercury Waste Solutions</i>	NVT		
<i>Meru Networks</i>	Oatey		
Metallics	<i>Occidental Coating Company</i>		
Metro Tel Corp.	OFS		
<i>Meyer Structures</i>	Okonite Company, The		
MGE UPS Systems	Oldcastle Precast, Inc.		
<i>Microtest</i>	Omni Cable		
Middle Atlantic Products	<i>ONEAC Corporation</i>		
Midwest Electric Products, Inc.	<i>Optelecom</i>		
Milbank Manufacturing Co.	Optex		
Milestone	<i>Optical Cable Corporation</i>		
	Ortronics		



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<i>Pyramid Industries</i>	Siemon	<i>Telcor</i>	Valcom
Queen City Plastics Inc.	Siemens Building Tech	<i>Telebyte</i>	<i>Valere Power</i>
Quicktron	Siemens Information Systems	Telect	Valmont Industries
<i>Quintum Technologies</i>	Siloo Division	Teledex	<i>Vari-tronics</i>
Raceway Technology	<i>Simpson Electric</i>	<i>Teledyne D.G. O'Brien</i>	<i>Veolia Environmental Systems</i>
R&R Industries	<i>SL Waber</i>	<i>Teledyne Technologies</i>	Veracity/Highwire
Readylinks Inc.	<i>Snake Tray/CMS</i>	<i>Incorporated</i>	<i>Veramark Technologies, Inc.</i>
Reiker Enterprises	Snap-On Inc	<i>Telehorn</i>	<i>(formerly Moscom)</i>
R. Stahl	<i>Sola/Hevi-Duty</i>	Telematrix	Verilink
<i>RAB Lighting</i>	Solar	Telex Communications	Vertical Communications
RACO	<i>Soundlier Div.</i>	Tellabs	Victor Insulators Inc.
<i>RAD Data Communications</i>	<i>Southwest Data Products</i>	<i>Telstrat</i>	Video Mount Products
Rainbow CCTV	Southwire Co.	Teltrend	<i>Videolarm</i>
<i>Raritan</i>	<i>SPC Technology</i>	<i>Temp Research</i>	Viking Electronics
<i>Raychem Corporation</i>	SPC TelEquip	<i>Tempo Research</i>	<i>VR</i>
<i>Raymar - Telenetics</i>	Specified Technologies Inc. (STI)	Thomas & Betts Corp.	Von Duprin
Rayovac	Speco Technologies	Thomas/Genlyte Lighting Group	VTech
<i>RCI</i>	Square D Co. (Schneider Electric)	TII Network Technologies	Vodovi
Recognition Systems	Sta-Lube Division	Times Fiber Communication	Vuance, Inc.
<i>Rectorseal</i>	Standard Enterprises Inc.	TJ Cope Inc	Vynckier Industries
<i>Redback Networks</i>	Steel City	TMC	Walker
Red Dot Co.	<i>Streamlight Inc.</i>	Tone Commander	<i>WARCO</i>
<i>Rieva</i>	<i>Strongwell</i>	Tork	<i>Warce Guards</i>
<i>Ripley Company</i>	SUPERIOR ESSEX	Toshiba	<i>Watling</i>
<i>Rittal Corporation</i>	Superstrut	ToteVision	WattStopper
<i>Roanwell Corporation</i>	<i>Surge Suppression Inc.</i>	<i>TPI Corporation - Fostoria</i>	<i>Wavetech</i>
Robroy Industries	Sustainable Solutions	<i>Traffic Signal Controls, Inc.</i>	Werner Ladder Company
Rockbestos Company, The	<i>Suttle</i>	<i>Trans-Coil Inc</i>	Wescom-Charles Industries
<i>Ronk Electrical Industries</i>	Symmetricom	Transition Networks	Westell
<i>RTS Sentry</i>	<i>SYNCO Chemical Corporation</i>	Transtector Systems	Wheatland Tube
<i>Rubbermaid</i>	<i>Signamax Connectivity</i>	<i>Transworld Products</i>	Wilcom, Inc.
Russellstoll	SYSTIMAX Solutions by CommScope	TRIAD Floor Systems	Wind
Rutherford Controls Inc. (RCI)	Talk-A-Phone	<i>Tri Palm International</i>	<i>Williams Lighting, H.E. Inc.</i>
Salisbury, W. H. & Co.	Tamaqua	Trilogy Communications, Inc.	Wireless Coax Products
SAMSUNG	<i>Tamron</i>	<i>Triplett</i>	Wiremold
Satcon Technology Corporation	<i>Tatung</i>	Tripp Lite	Woodhead
Schlage	<i>TayMac Corporation</i>	<i>TT Systems</i>	<i>World Dryer Corporation</i>
Schneider Electric Group	TEC International	<i>Tungram USA</i>	<i>XCI Corporation</i>
Sea Gull Lighting Products	Tech Data	<i>Ultratech, Inc.</i>	<i>Z-Band, Incorporated</i>
<i>Securitron</i>	Tech Products Inc	<i>Uniden</i>	Zep Manufacturing Co
Security Inc.	<i>Tech Research</i>	<i>Union Tools</i>	Zhone Technologies
<i>Sediver</i>	Technical Consumer Products Inc.	Uniprise Solutions by CommScope	<i>Zircon Corporation</i>
<i>Selecta Switch / Micro Switch</i>	Techspray	Unique Fire Stop	Zoom Telephonics
Semtron Inc	TE Connectivity/AMP	<i>Unistrut</i>	
Sensaphone	NETCONNECT	United Copper Industries	
Sensor Switch	TE Connectivity - Raychem	<i>United States Steel</i>	
<i>Servidyne / SciEnergy</i>	TE Connectivity - Telecom	<i>Universal Lighting Technology (ULT)</i>	
Seves USA	Outside Plant Division	<i>Uruseal</i>	
<i>Seymore Smith</i>	Telco Systems	USA Technologies	
<i>Shat-R-Shield Inc.</i>		<i>USRobotics</i>	
<i>Shure</i>			

# Product Categories

Regular = Manufacturers that are sourced from Graybar warehouses *Italics = Manufacturers that are sourced upon customer request*

## Lamps, Lighting and Energy Management

### Lamps and Ballasts

Advance/Philips Lighting Products  
*Candela Corporation*  
Cree LED Lighting  
GE Consumer & Industrial  
Lutron Electronics, Inc.  
*Panasonic*  
*Shat-R-Shield, Inc.*  
*Shure*  
Standard Enterprises Inc.  
Technical Consumer Products  
*Tungram USA*  
*Universal Lighting Technology (ULT)*

### Lighting and Electronics Disposal

*Mercury Waste Solutions*  
*Veolia Environmental Systems*

### Lighting and Energy Management

*Angelo Brothers Company*  
*Energy Solutions Intl.*  
Hawaii Energy Systems, LLC  
Honeywell  
Hubbell Building Automation  
Hubbell Wiring Device  
Leviton Lighting Controls  
Lutron Electronics, Inc.  
Pass & Seymour / Legrand  
Sensor Switch  
Square D Co.  
(Schneider Electric)  
WattStopper

### Lighting Fixtures and Poles

Acuity Lighting Group  
American Electric Lighting  
*American Fluorescent Corporation*  
Ametrix  
*BEGA / U.S.*  
BETA Lighting  
Capri / Omega Lighting  
Columbia Lighting  
Cooper Lighting Group

### Lighting Fixtures and Poles (cont.)

Cree LED Lighting  
Crouse-Hinds Lighting  
Day-Brite | Capri | Omega  
Dual-Lite/Cornerstone  
*Exitronix, Inc.*  
Gardco / Emco / McPhilben  
GE Consumer & Industrial  
Holophane  
Hubbell Lighting, Inc.  
Hydrel  
*Juno Lighting Group*  
Kim Lighting  
Lightolier Lighting  
Lithonia Lighting  
LSI Lighting Systems  
Millerbernd  
Musco Sports Lighting  
*OSI Lighting / Sylvania*  
Prescolite  
Progress Lighting  
*RAB Lighting*  
Sea Gull Lighting Products  
*Streamlight Inc.*  
Thomas/Genlyte Lighting Group  
*TPI Corporation - Fostoria*  
Universal Lighting Technology (ULT)  
Valmont Industries  
*Williams Lighting, H.E. Inc.*

### Alternative Energy

Green Products  
Solar  
Sustainable Solutions  
Wind

### Energy Management Services

Schneider/Electric South  
Schneider/Energy Management Services  
Schneider/Square D Field Services  
Servidyne/SciEnergy  
Veolia Environmental Services

## Voice & Data Connectivity

### Cable Tray

*Snake Tray/CMS*  
TJ Cope Inc

### Copper Cable

ADC  
Allied Telesis  
Alloptic  
*Alpha Wire*  
*Avaya*  
Belden  
Berk-Tek  
Blonder Tongue  
C Enterprises  
CommScope  
CommScope Carrier Solutions  
Emerson Network Power  
*Emtelle US Inc.*  
Entone  
General Cable  
Generic Communication Cable  
Hubbell Premise Wiring  
Mohawk  
*Optical Cable Corporation*  
Panduit Corp.

### Copper Cable (cont.)

Paradyne/Zhone  
PCT International  
Siemon  
SUPERIOR ESSEX  
SYSTEMAX Solutions by CommScope  
TE Connectivity/AMP  
NETCONNECT  
Telco Systems  
Trilogy Communications Inc.  
Uniprise Solutions by CommScope  
Westell  
Zhone Technologies

### Copper Connectivity and Assemblies

ADC  
Allen Tel Products  
*Alpha Wire*  
*Amphenol Corp.*  
*Atlantic Teleconnect Inc.*  
*Avaya*  
Belden  
C Enterprises  
Cable Exchange  
Casco Manufacturing Co.  
CommScope



For a complete listing of our Lamps, Lighting and Energy Management Suppliers, go to [www.graybar.com/uscommunities](http://www.graybar.com/uscommunities) or contact us at [uscommunities@graybar.com](mailto:uscommunities@graybar.com)

# Product Categories

Regular = Manufacturers that are sourced from Graybar warehouses *Italics = Manufacturers that are sourced upon customer request*



## Copper Connectivity and Assemblies (cont.)

Corinex Communications  
*Easy Sync Ltd*  
*Emtelle US Inc.*  
Generic Premise Products  
Hubbell Premise Wiring  
Leviton Voice and Data  
Lynn Electronics Corp.  
Major Custom Cable  
Maryland Specialty Wire  
*Molex Connector Corporation*  
Netsource  
Ortronics  
Panduit Corp.  
Quicktron  
*Raychem Corporation*  
Siemon  
*Suttle*  
*Signamax Connectivity*  
SYSTIMAX Solutions by  
CommScope  
Tech Data  
TE Connectivity/AMP  
NETCONNECT  
*Tempo Research*  
Times Fiber Communication  
Uniprise Solutions by  
CommScope

## Electronics

*Aim Electronics Corp.*  
Allied Electronics, Inc.  
Crydom  
*Ingram Micro*  
*L-Comp Inc.*  
*LG Electronics USA Inc.*  
NTE Electronics, Inc.  
*Potter Brumfield*  
Power Sales & Advertising  
*Selecta Switch / Micro Switch*  
*SPC Technology*  
Tatung

## Fiber Optic Cable

ADC  
AFL Telecommunications  
Belden  
Berk-Tek  
CommScope  
Corning Cable Systems  
*Dominion Lasercom Inc.*  
Draka  
General Cable  
Mohawk  
OFS  
*Optical Cable Corporation*  
Panduit Corp.

## Fiber Optic Cable (cont.)

SUPERIOR ESSEX  
SYSTIMAX Solutions by  
CommScope  
TE Connectivity/AMP  
NETCONNECT  
TE Connectivity - Telecom  
Outside Plant Division  
Uniprise Solutions by  
CommScope

## Fiber Optic Connectivity and Assemblies

3M Communications Division  
ADC  
Allen Tel Products  
Allied Telesis  
Amphenol Corp.  
Atlantic Teleconnect Inc  
Belden  
C Enterprises  
Cable Exchange  
Casco Manufacturing Co.  
CommScope  
Corning Cable Systems  
*Dominion Lasercom Inc.*  
*Dulmison Inc.*  
*Easy Sync Ltd*  
Fiber & Cable/Opti-Loop  
*Fiber Instrument Sales*  
*Fiber Optic Inc.*  
*Fibertron*  
Generic Fiber Products  
Generic Premise Products  
Hubbell Premise Wiring  
IMC Networks  
LanTech  
Leviton Voice and Data  
Lynn Electronics Corp.  
Major Custom Cable  
*Molex Connector Corporation*  
Netsource  
OFS  
Ortronics  
Panduit Corp.  
Quicktron  
Siemon  
SYSTIMAX Solutions by  
CommScope  
TE Connectivity/AMP  
NETCONNECT  
Times Fiber Communication

## Fiber Optic Connectivity and Assemblies (cont.)

*Tempo Research*  
Transition Networks  
Uniprise Solutions by  
CommScope

## Monitoring

Allied Telesis  
Chatsworth Products, Inc.  
Fluke Networks  
Geist  
MRV Communications

## Networking and Wireless

3Com  
Alcatel-Lucent  
Allied Telesis  
AMX Schoolview  
Andrew  
*AT&T*  
*Avaya*  
*Bay Networks*  
Belden  
*Belkin Components*  
Brocade  
Carrier Access  
*Comnet*  
Comtrend Corporation  
*Copper Mountain*  
*CP Technologies*  
CXR Larus Corporation  
*Cylix*  
D-Link  
*Dominion Lasercom Inc.*  
*Etherwan Systems*  
Fluidmesh Networks  
Fluke Networks  
Fujitsu Networks  
IMC Networks  
*KBC Networks*  
Kentrox  
LanTech  
*Larus Corporation*  
L-Com  
Leviton Voice and Data  
Lynn Electronics Corp.  
*Marconi Communications*  
*Meru Networks*  
MRV Communications  
*NICE Systems*  
*ONEAC Corporation*

# Product Categories

Regular = Manufacturers that are sourced from Graybar warehouses *Italics = Manufacturers that are sourced upon customer request*

## Networking and Wireless (cont.)

Paradyne/Zhone  
Phoenix Contact  
*Pico Macom Inc*  
Precidia Technologies  
Pronto Networks, Inc.  
*RCI*  
*Redback Networks*  
Siemens Building Tech  
Siemens Information Systems  
SYSTIMAX Solutions by CommScope  
Telco Systems  
*Temp Research*  
Transition Networks  
*Vari-tronics*  
Veracity/Highwire  
Verilink  
*Wavetech*  
Wireless Coax Products  
*Z-Band, Incorporated*  
Zhone Technologies  
Zoom Telephonics

## Power and Power Protection

3M Communications Division  
*ABB Power T&D Company*  
ADC

## Power and Power Protection (cont.)

Alpha Technologies  
APC/MGE  
Atlantic Scientific Corp  
Bourns  
Chatsworth Products, Inc.  
Circa Telecom  
Commscope Carrier Solutions  
Cooper Bussmann  
Cooper Crouse-Hinds Co.  
Eaton  
Eltek Valere  
Emerson Network Power  
Geist  
Generac Power Systems, Inc.  
Hubbell Power Systems  
Hubbell Wiring Device  
ITW/Linx  
Leviton Manufacturing Co., Inc.  
*Liebert*  
Lineage Power Systems (formerly Tyco)  
MGE UPS Systems  
Minuteman UPS  
Northstar Battery  
*Panamax*  
Para Systems

## Power and Power Protection (cont.)

Porta Systems Corp.  
*Powersmiths Int. Corp.*  
*SL Waber*  
Square D Co. (Schneider Electric)  
SYSTIMAX Solutions by CommScope  
Transtector Systems  
Tripp Lite  
*Valere Power*

## Racks, Cabinets and Pathway Components

ADC  
APC/MGE  
Cablofil  
Carlou - Thomas & Betts  
Chatsworth Products, Inc.  
Cooper B-Line  
Endot Industries  
ERICO  
Great Lakes Case and Cabinet  
Hoffman Enclosures  
*Homaco*  
Hubbell Premise Wiring  
*Innovative Metal Industries, Inc.*  
*Jackmoon, USA*  
Lamson Pipe Co.  
Leviton Voice and Data  
*Lyon Workspace Products, LLC*  
*Meyer Structures*  
Middle Atlantic Products  
Newton Instrument Company  
Ortronics  
Panduit Corp.  
*Pyramid Industries*  
Siemon  
SYSTIMAX Solutions by CommScope  
Thomas & Betts Corp.  
TRIAD Floor Systems  
Wiremold

## Telephone Equipment and Accessories

Aastra  
*Advanced American Telecom*  
*Agilent Technologies*  
Aiphone

## Telephone Equipment and Accessories (cont.)

Allen Tel Products  
*Anritsu*  
*Baudcom*  
Black Box Corporation  
Bogen Communications  
C Enterprises  
Cable Exchange  
CEEEO  
*Cidco*  
Cisco  
*CM CONN*  
Comdial  
Command Communications  
*Conklin Corporation*  
Cooper Notification  
*Corcom*  
Cortelco  
*Crain Enterprises*  
*CW Communications*  
*Cylix*  
David Clark & Co  
Dees Communications  
*Diamond Communications*  
Dynalec Corporation  
EnGenius Technologies, Inc.  
Entone  
*Finishadapt, LLC*  
Force10 Networks  
*Foster Corporation*  
*Foundry Networks*  
GAI-Tronics  
GN Jabra  
Gordon Kapes Inc.  
*Hammond Manufacturing Co.*  
Interalia  
*Konexx*  
*Leach*  
Lynn Electronics Corp.  
Major Custom Cable  
Mitel  
Motorola  
Multi-Link  
Multi-Tech Systems  
*N-Tron Corp.*  
NEC Unified Solutions, Inc.  
*Nitsuko America*  
*Nortel Networks*  
*ONEAC Corporation*  
Panasonic



# Product Categories

Regular = Manufacturers that are sourced from Graybar warehouses *Italics = Manufacturers that are sourced upon customer request*

## Telephone Equipment and Accessories (cont.)

Plantronics  
*Polycom*  
 Quicktron  
*RAD Data Communications*  
*Raymar - Telenetics*  
 Rutherford Controls Inc. (RCI)  
 SAMSUNG  
*Southwest Data Products*  
 Speco Technologies  
 Talk-A-Phone  
 TEC International  
*Tech Research*  
*Technical Consumer Products Inc.*  
 Tech Products Inc  
 Telex Communication  
*Telcor*  
*Telebyte*  
 Teledex  
*Teledyne Technologies Incorporated*  
 Telematrix  
*Telstrat*  
 Teltrend  
 TMC  
 Tone Commander  
*Transworld Products*  
*Tri Palm International*  
*TT Systems*  
*Ultratech, Inc.*  
*Uniden*  
 Valcom  
*Vari-tronics*  
*Veramark Technologies, Inc. (formerly Moscom)*  
 Vertical Communications  
 Viking Electronics  
 VTech

## Headsets

GN Jabra  
 Plantronics  
 Telex Communications

## Central Office/Head End

ADC  
 American Insulated Wire Corp. (AIW)  
 Alcatel-Lucent  
 Allied Telesis

## Central Office/Head End (cont.)

Alloptic  
 Blonder Tongue  
 Carrier Access  
 Charles Industries  
 CommScope  
 CommScope Carrier Solutions  
 Corning Cable Systems  
 CXR Larus Corporation  
 Emerson Network Power  
 IMC Networks  
 Lineage Power Systems (formerly Tyco)  
 MRV Communications  
 Newton Instrument Company  
 Paradyne/Zhone  
 Symmetricom  
 SYSTIMAX Solutions by CommScope  
 Telco Systems  
 Telect  
 Tellabs  
 Transition Networks  
 Verilink  
 Wescom-Charles Industries  
 Wilcom, Inc.  
 Zhone Technologies

## Outside Plant Electronics

ADC  
 Alcatel-Lucent  
 Allied Telesis  
 Alloptic  
 Bowhead Manufacturing  
 CDR Systems Corp.  
 IMC Networks  
 Lamson Pipe Company  
 Maxcell Business Unit  
 MRV Communications  
 Oldcastle Precast, Inc.  
 Telco Systems  
 Transition Networks  
 Zhone Technologies

## Outside Plant Products

3M Communications Division  
 AD Technologies  
 ADC  
 AFL Telecommunications



## Outside Plant Products (cont.)

Allied Bolt  
 Bekaert  
 Brooks Manufacturing Co.  
 Carlon - Thomas & Betts  
 CDR Systems Corp.  
 Charles Industries  
 CommScope Carrier Solutions  
 Corning Cable Systems  
 Electric Motion Company, Inc.  
 Emerson Network Power  
 Endot Industries  
 Hubbell Power Systems  
 Lamson Pipe Co.  
 MacLean Power Systems  
 National Standard  
 OFS  
 Pennington Crossarm Co.  
 Preformed Line Products  
 SPC TelEquip  
 TE Connectivity - Telecom Outside Plant Division  
 Telect  
 Thomas & Betts Corp.  
 TII Network Technologies

## Security

### Access Control

Aiphone  
 Altronix  
 American Fibertek  
*American Lock / Master Lock*  
 Ditek  
*DVTeI, Inc.*  
 GE Security  
 Ingersoll-Rand  
 International Fiber Systems (IFS)  
 Keyscan  
 Locknetics  
*Mosaic Global Solutions LLC*  
 Recognition Systems  
 Rutherford Controls Inc. (RCI)  
 Schlage  
*Securtron*  
 Security Inc.  
 Speco Technologies  
 Transition Networks  
 Viking Electronics  
 Von Duprin

# Product Categories

Regular = Manufacturers that are sourced from Graybar warehouses *Italics = Manufacturers that are sourced upon customer request*



## Audio/Visual Notification

Aiphone  
Allen Tel Products  
Bogen Communications  
*Bosch Security Systems*  
Broan-NuTone, LLC  
Cooper Notification  
*Da Lite Screen Company*  
DDB  
Ditek  
*Dukane Corporation*  
Edwards  
Federal Signal Corp.  
GAI-Tronics  
*Gentex Corp*  
GE Security  
*IntelliTouch Communications*  
HES  
*Holocom Networks*  
*Mosaic Global Solutions LLC*  
*Optelecom*  
*Panavise Products, Inc.*  
*Polycom*  
Proforma Printgraphics  
Readylinks Inc.  
*RTS Sentry*  
*Soundolier Div.*  
Speco Technologies

## Audio/Visual Notification (cont.)

Talk-A-Phone  
*Telehorn*  
Telex Communications  
*Traffic Signal Controls, Inc.*  
Valcom  
Viking Electronics

## Cabling, Installation and Tools

Arnco Corporation  
Belden  
Cable Prep  
*CM CONN*  
Coleman Cable Systems  
CommScope  
*Diamond Communications*  
*Dolphin Components*  
ERICO  
*Fahrenheit Division*  
*Finishadapt, LLC*  
*Foster Corporation*  
General Cable  
*Hammond Manufacturing Co.*  
*Harris Corporation*  
*Hilti, Inc.*  
IDEAL INDUSTRIES, INC.  
*Jackson Tool*

## Cabling, Installation and Tools (cont.)

*Leach*  
*Technical Consumer Products*  
*Inc.*  
*Trans-Coil Inc*  
*Transworld Products*  
Video Mount Products

## CCTV

Altronix  
American Fibertek  
Arecont  
*Argus Technologies, Ltd*  
AvaLAN Wireless  
*CBC America*  
*Clearpix*  
Digimerge  
Ditek  
EverFocus  
*Exacq*  
*Fujinon*  
GE Security  
*GSP America*  
*ID View*  
Inmotion Technologies  
International Fiber Systems  
(IFS)  
JVC Professional  
*Mosaic*  
Nitek  
*NUUO*  
*Quintum Technologies*  
USA Technologies  
NVT  
Panasonic  
Pelco  
Porta Systems Corp.  
Rainbow CCTV  
Speco Technologies  
*Tamron*  
Toshiba  
ToteVision  
Transition Networks  
*Videolarm*

## Control Center

Aiphone  
Altronix  
American Fibertek  
APC/MGE  
AvaLAN Wireless

## Control Center (cont.)

Chatsworth Products, Inc.  
Data Display Products  
*DVTel, Inc.*  
Edwards  
GE Security  
Geist  
Great Lakes Case and  
Cabinet  
*IEI*  
International Fiber Systems  
(IFS)  
Minuteman UPS  
Nitek  
NVT  
Pelco  
*Raritan*  
ToteVision  
Transition Networks  
*VIR*  
Vuance, Inc.

## Data Logging

ADM Micro, Inc.  
Fluke  
RACO  
Square D Co. (Schneider  
Electric)

## Fire Alarm Systems

Altronix  
AMSECO  
BRK Smoke and C.O. Detectors  
Cooper Notification  
Ditek  
Edwards  
Fire-Lite Alarms Inc  
*Firex / Invensys*  
*First Alert / BRK Brands, Inc.*  
GE Security  
Maple Chase  
*Momaco*  
Potter

## Intrusion

AMSECO  
Ditek  
GE Security  
Optex  
Potter

# Product Categories

Regular = Manufacturers that are sourced from Graybar warehouses *Italics = Manufacturers that are sourced upon customer request*

## Remote Monitoring

Aiphone  
APC/MGE  
AvaLAN Wireless  
*Battery Center, The*  
Chatsworth Products, Inc.  
Edwards  
EverFocus  
GE Security  
Geist  
Keyscan  
Milestone  
Network Video Technologies, Inc.  
Pelco  
Sensaphone  
Speco Technologies  
Valcom

## Safety Products

*Kidde Fire Fighting*  
R&R Industries

## Signal Equipment

Edwards  
Federal Signal Corp.  
GE Security

## Smoke and Carbon Monoxide Detectors

*Firex / Invensys*

## Power Distribution and Management

### Building Wire and Cable

Alcan Cable  
American Insulated Wire Corp. (AIW)  
Carol Cable  
Continental Wire  
Encore Wire Corporation  
General Cable  
National Strand Products  
Nexans  
Okonite Company, The  
*Pirelli*  
Southwire Co.  
United Copper Industries

### Armored Cables

AFC/Kaf-Tech Inc.  
Kaf-Tech, Inc.  
Nexans

## Automation Products

*Bi-Tronics Inc.*  
*Capp Inc*  
*Citech Scada Systems*  
Cooper Crouse-Hinds Co.  
Electric Controller and, The  
Gems Sensors Inc.  
Hirschmann Automation & Control, Inc.  
Hubbell Wiring Device  
Invensys  
*Microtest*  
P & R Industries  
*Pepperl+Fuchs Inc.*  
*Phasetronics / Motortronics*  
Phoenix Contact  
R. Stahl  
Siemens Building Tech  
Square D Co. (Schneider Electric)  
*USRobotics*  
Woodhead  
*XCI Corporation*

## Automation Services

Square D Co. (Schneider Electric)

## Boxes (Non-Metallic)

Arlington Industries, Inc.  
Bowers  
Carlson - Thomas & Betts  
Challenger  
*Custom Plastic*  
*Engineered Products Company*  
Hubbell Quazite  
Lamson Pipe Co.  
*New Basis*  
*Perfect-Line*  
RACO  
TayMac Corporation

## Boxes (Steel)

*Appleton*  
*BLF Corporation*  
Cooper Crouse-Hinds Co.  
*Engineered Products Company*  
*Estex Manufacturing Company*

## Boxes (Steel) (cont.)

*Fernco, Inc.*  
*GALVAN Industries, Inc.*  
*Heyco Products Inc.*  
*Mulberry Metal Products Inc.*  
RACO  
*Roanwell Corporation*  
*Ronk Electrical Industries*  
Steel City

## Cable Ties and Wiring Accessories

Cable Management Solutions  
Panduit Corp.  
Thomas & Betts Corp.

## Cable Tray

*ALUMA FORM*

## Cabbling

Belden  
*BICC General*  
CommScope  
*Fahrenheit Division*  
*Flexible Whips of Tennessee, Inc.*  
General Cable  
*Nehring Electrical Works Co.*  
*Priority Wire & Cable*  
SUPERIOR ESSEX

## Conduit (Fishing)

Greenlee  
IDEAL INDUSTRIES, INC.

## Conduit (Flexible)

AFC/Kaf-Tech Inc.  
Alflex Corporation  
Electri-Flex Co.  
*Flexible Whips of Tennessee, Inc.*  
*Petroflex N.A., Inc.*  
Southwire Co.

## Conduit (Liquidtight)

AFC/Kaf-Tech Inc.  
Anamet Electrical, Inc.  
Carlson - Thomas & Betts  
Electri-Flex Co.  
Lamson Pipe Co.

## Conduit (Metal)

Allied Tube  
IMC Conduit  
Indalex Aluminum Solution  
Wheatland Tube

## Conduit Bodies

*Appleton*  
Cooper Crouse-Hinds Co.  
*OZ/GEDNEY*  
Red Dot Co.



# Product Categories

Regular = Manufacturers that are sourced from Graybar warehouses *Italics = Manufacturers that are sourced upon customer request*

## **Cord Sets**

American Insulated Wire Corp. (AIW)  
Carol Cable  
Coleman Cable Systems  
Southwire

## **Distribution Equipment and Disconnects**

*Automatic Switch Co. (ASCO)*  
Cooper Crouse-Hinds  
*Furnas, Inc.*  
Hubbell Wiring Device  
Midwest  
Square D Co. (Schneider Electric)

## **Drives**

Square D Co. (Schneider Electric)

## **Electric Motors**

Ametek, Incorporated  
Baldor Electric Co.  
*Fasco*  
*Seymore Smith*

## **Electronic Wire and Specialty Wire**

AFC/Kaf-Tech Inc.  
American Insulated Wire Corp. (AIW)  
Belden  
General Cable  
Houston Wire & Cable  
Nexans  
Omni Cable  
Southwire Co.  
Tamaqua

## **Enclosures/Wireway**

Carlton - Thomas & Betts  
Cooper B-Line  
*Custom Plastic*  
Hoffman Enclosures  
Hubbell Quazite  
*Innovative Metal Industries, Inc.*  
Lamson Pipe Co.  
*Lubriduct*  
*Meyer Structures*  
Milbank Manufacturing Co.  
*New Basis*  
Patton Building Products

## **Enclosures/Wireway (cont.)**

*Rittal Corporation*  
*Strongwell*  
Vynckier Enclosures

## **Energy-Efficient Transformers (Dry type)**

*Sola/Hevi-Duty*  
Square D Co. (Schneider Electric)

## **Field Services**

Electrical South  
Square D Co. (Schneider Electric)

## **Fittings (Die-Cast)**

Arlington Industries, Inc.  
Bridgeport Fittings, Inc.  
Red Dot Co.  
Steel City

## **Fittings (Non-Metallic)**

*Appleton*  
Arlington Industries, Inc.  
Bridgeport Fittings, Inc.  
Carlton - Thomas & Betts  
Cooper Crouse-Hinds Co.  
Lamson Pipe Co.  
RACO  
*Rectorseal*  
*Sediver*  
Thomas & Betts Corp.

## **Fittings (Steel)**

American Fittings Corp.  
*Appleton*  
Arlington Industries, Inc.  
*BLF Corporation*  
Bridgeport Fittings, Inc.  
Cooper Crouse-Hinds Co.  
*Estex Manufacturing Company*  
*Fernco, Inc.*  
*GALVAN Industries, Inc.*  
*Heyco Products Inc.*  
Minerallac Company  
*OZ/GEDNEY*  
Picoma Ind Inc  
*Roanwell Corporation*  
RACO  
*Ronk Electrical Industries*  
Steel City  
Thomas & Betts Corp.



## **Floor Boxes**

Hubbell Wiring Device  
Steel City  
Walker  
Wiremold

## **Fuses**

Cooper Bussmann  
Hi-Tech Fuses Inc.

## **Generators**

Baldor Electric Co.

## **Grips**

Hubbell Kellems

## **Grounding**

Burndy  
Harger Lightning Protection

## **Guy Strand and Specialty Strand Products**

Bekaert

## **Hand Dryers**

Excel Dryer Corporation

## **Hazardous Fittings**

Cooper Crouse-Hinds Co.

## **Hazardous Location-Industrial Control**

*Fasco*

## **Hazardous Location-Industrial Control (cont.)**

*Microtest*  
R. Stahl

## **Heat Shrink Products**

Thomas & Betts Corp.

## **Hubs**

Cooper Crouse-Hinds Co.

## **ID Products**

3M Electro Products Div.  
Brady  
Panduit Corp.  
Thomas & Betts Corp.

## **Industrial Cable**

Draka  
Tamaqua  
*Automatic Switch Co. (ASCO)*

## **Load Centers**

Square D Co. (Schneider Electric)

## **Lugs**

Burndy  
*ILSCO CORPORATION*  
*NSi Industries - TORK*  
Panduit Corp.  
Thomas & Betts Corp.

# Product Categories

Regular = Manufacturers that are sourced from Graybar warehouses *Italics = Manufacturers that are sourced upon customer request*

## Medical Products

Square D Co. (Schneider Electric)

## Meter Sockets

Midwest Electric Products, Inc.  
Milbank Manufacturing Co.

## Panelboards

Square D Co. (Schneider Electric)

## PLC (Programmable Logic Controllers)

Square D Co. (Schneider Electric)

## Portable Cord and Power Cable

American Insulated Wire Corp. (AIW)  
Carol Cable  
Coleman Cable Systems  
General Cable  
Houston Wire & Cable  
Southwire Co.

## Pulling Lubricants

IDEAL INDUSTRIES, INC.

## PVC Cements and Primers

Oatey

## PVC-Coated Conduit and Fittings

*Integral Fitting*  
*INT Prot Coatings*  
Perma-Cote Industries  
Raceway Technology  
Robroy Industries

## PVC Conduit

CANTEX  
Carlton  
Heritage Plastics Inc  
IPEX  
Kraloy Division  
Lamson Pipe Co.  
National Pipe & Plastics Inc  
Queen City Plastics Inc

## PVC Boxes and Fittings

Allied Moulded Products  
CANTEX  
Carlton - Thomas & Betts  
Heritage Plastics Inc  
IPEX  
Kraloy Division  
Lamson Pipe Co.  
National Pipe & Plastics Inc

## PVC Boxes and Fittings

(cont.)  
PVC Conduit-Non Metallic Boxes  
Queen City Plastics Inc

## Splice and Termination Kits

3M Electro Products Div.  
TE Connectivity - Raychem

## Spring Steel Fasteners

Caddy  
Cooper B-Line

## Strut

Cooper B-Line  
*GS Metals Corporation*  
Steel City  
Superstrut  
*Unistrut*

## Surface Raceway (Metallic)

Hubbell Wiring Device  
Wiremold

## Surface Raceway (Non-Metallic)

Panduit Corp.  
Wiremold

## Surge Protection

Geist  
Intermatic, Inc.  
MGE UPS Systems  
*Surge Suppression Inc*  
TrippLite  
Wiremold

## Tape

3M Electro Products Div.  
*Plymouth Tapes*

## Telephone Power Cable

American Insulated Wire Corp. (AIW)

## Telepower Poles

Wiremold

## Terminal Blocks

Phoenix Contact  
Square D Co. (Schneider Electric)

## Terminals

Panduit Corp.  
Thomas & Betts Corp.

## Timers/Photo Cells/Clocks

*Automatic Timing & Controls*  
CXR Larus Corp  
Intermatic, Inc.  
*NSi Industries - TORK*  
Tork

## Transformers

Square D Co. (Schneider Electric)

## UPS Systems

APC/MGE  
Cyberpower  
*Energys Inc*

## Utility Products

*Anderson*  
*Barfield*  
Brooks Manufacturing Co.  
Cooper Power Systems  
*Durham*  
Elastimold  
*Fargo Manufacturing*  
*Freud*  
G&W Electric Co.  
Hughes Brothers  
Kearney  
*Line Hardware*  
*Louisville*  
Mac Products Inc.  
Malton Equipment Co  
Pennington Crossarm Co.  
Porcelain Products Co.  
Preformed Line Products  
Premax Llc  
Prysmian Power Cables & Systems  
Rockbestos Company, The  
Salisbury, W. H. & Co.  
Satcon Technology Corporation  
Seves Usa  
Victor Insulators Inc  
*WARCO*  
*Watling*

## Utility Wire

Alcan Cable  
General Cable  
Nexans  
Southwire Co.  
Tamaqua



# Product Categories

Regular = Manufacturers that are sourced from Graybar warehouses *Italics = Manufacturers that are sourced upon customer request*

## Weatherproof Boxes and Covers

Intermatic, Inc.  
RACO  
Red Dot Co.  
*Sediver*  
*TayMac Corporation*

## Wire Connectors

3M Electro Products Div.  
IDEAL INDUSTRIES, INC.

## Wiring Devices, Switches, Plugs and Receptacles

*Armorcast Products Company*  
Cooper Wiring Devices  
Duraline  
Homac Manufacturing  
Hubbell Wiring Device  
Leviton Manufacturing Co., Inc.  
McGill Manufacturing Co., Inc.  
*Meltric*  
Pass & Seymour / Legrand  
*Rectorseal*  
Russellstoll  
Semtron Inc  
Woodhead

## Wiring Duct

Panduit Corp.

## Tools & Testing

### Batteries, Flashlights

*Battery Center, The*  
*Duracell Battery*  
*Energizer Battery, Inc.*  
*Mag Instrument, Inc.*  
Northstar Battery  
*Power Sonic Corp*  
Rayovac

### Power Bending

Greenlee Textron

### Test and Measurement

*Acterna*  
*Anritsu*  
*AEMC*  
E-Mon, LLC  
Fluke  
JDSU  
*Knopp Inc*  
Leica Geosystems

### Test and Measurement (cont.)

Schneider Electric Group  
Square D Co.  
(Schneider Electric)  
*Triplet*

### Thermography

Fluke

### Tool Accessories

DeWALT  
Klein Tools, Inc.  
Milwaukee Electric Tool Corp.

### Tools (Hand and Power)

Anglo American Enterprise  
*Arrow Fastener*  
Bartlett Manufacturing Co.  
Burndy  
*Cementex Products Inc.*  
DeWALT  
Greenlee Textron  
*Hilti, Inc.*  
IDEAL INDUSTRIES, INC.  
Irwin Company, The  
Klein Tools, Inc.  
Lenox  
Milwaukee Electric Tool Corp.  
*Oshkosh Tool Company, Inc.*  
Snap-On Inc.  
*Union Tools*

### Tools, Test Equipment and Consumables

3M Communications Division  
AD Technologies  
AFL Telecommunications  
AK Stamping  
Allen Tel Products  
American Polywater  
*American Saw Manufacturing*  
Arrow Magnolia  
*B&K Precision*  
Benner-Nawman  
Berk-Tek  
Brady  
Brother  
Burndy  
C Enterprises  
Cable Prep  
*Clause Cutlery*

### Tools, Test Equipment and Consumables (cont.)

Condux International, Inc.  
CommScope  
Corning Cable Systems  
CRC Industries  
*Crowe Rope*  
D & W Distributors Inc.  
DeWALT  
E & R Industrial Sales, Inc.  
ERICO  
Fiskars  
Fluke  
Fluke Networks  
*Franklin Instrument Company, Inc.*  
General Machine Products Co.  
Greenlee Textron  
*Hammerlock / H.D. Electric*  
*Harding Instruments Co. Ltd.*  
*Harris Corporation*  
*Hastings Fiberglass Products, Inc.*  
IDEAL INDUSTRIES, INC.  
Independent Technologies  
*Jackson Tool*  
Jameson  
*Johnson*  
Jonard Industries/OK

### Tools, Test Equipment and Consumables (cont.)

Industries  
Klein Tools, Inc.  
Lagasse Brothers, Inc.  
Leviton Voice and Data  
LH Dottie  
*Ludlow Textiles*  
Lynn Electronics Corp.  
*Magnolia Chemical*  
Major Custom Cable  
Master Lock Company  
Metallics  
Metro Tel Corp.  
Milwaukee Electric Tool Corp.  
NEPTCO  
Noyes Fiber Products  
P. K. Neuses, Inc.  
Paladin Tools  
Panduit Corp.  
Pelican Products Inc.  
*Plant Equipment Company, Inc.*  
Platt Luggage, Inc.  
*Purdy Professional Products*  
Quicktron  
Rayovac  
*Rieva*  
*Ripley Company*



# Product Categories

Regular = Manufacturers that are sourced from Graybar warehouses *Italics = Manufacturers that are sourced upon customer request*



## Tools, Test Equipment and Consumables (cont.)

*Rubbermaid*  
 Salisbury, W. H. & Co.  
 Siemon  
*Simpson Electric*  
 Specified Technologies Inc. (STI)  
 SYSTIMAX Solutions by CommScope  
 Thomas & Betts Corp.  
*United States Steel*  
 Unique Fire Stop  
 Uniprise Solutions by CommScope  
 Werner Ladder Company  
 Wilcom, Inc.  
*Zircon Corporation*

## MRO

### Adhesives, Caulks and Sealants

DAP  
*Glyptal Inc*

### Aerosols, Chemicals and Lubes

*AERVO*  
 CRC Industries  
 Krylon

## Aerosols, Chemicals and Lubes (cont.)

*Occidental Coating Company*  
 Siloo Division  
 Sta-Lube Division  
*SYNCO Chemical Corporation*  
*Techspray*  
 Zep Manufacturing Co.

## Central Vac Systems

Broan-NuTone, LLC

## Lock Out/Tag Out

3M Electro Products Div.  
 Brady  
 Master Lock  
 Panduit

## Fire Barrier

3M Electro Products Div.  
 Specified Technologies Inc. (STI)  
 Strongwell  
*Uruseal*

## Gloves

Boss Manufacturing

## Hardware

*Band-It - IDEX Inc.*  
 Buchanan  
 General Hardware  
 Metallics

## Heating and Ventilating

Air King Ventilation Pro  
 Broan-NuTone, LLC  
*Clarcor Air Filtration Products*  
*Fahrenheit Division*  
 Hunter Fan Co.  
 Marley Electric Heating Co.  
 Reiker Enterprises  
*TPI Corporation - Fostoria*  
*World Dryer Corporation*

## Hole Making

Greenlee Textron  
 Lenox

## Job Boxes

Greenlee Textron

## Ladders

*Bauer Corporation*  
 Werner Ladder Company

## Material Handling

Greenlee Textron

## Plumbing Accessories, Fittings and Tools

Ferguson Enterprises  
 Jones-Stephens Corp.  
 Oatey

## Rain Gear

Boss Manufacturing

## Safety Products

3M Electro Products Div.  
*Cementex Products Inc.*  
 North Safety

## Water Coolers

*GOTT Products*  
 Igloo Corp.

## Hand Dryers

Excel Dryer  
 American



## The U.S. Communities Program

- Eliminate three bids
- Leading association sponsorship
- No cost to participate
- Contracts allow your organization to maximize savings on the products you need while reducing procurement time.