



THE PROCESS YOU REQUIRE

- Contract solicited by Cobb County, Georgia
- Solicitation advertised nationally
- Seven competitive bidders
- Four deemed responsive and responsible
- Contract award based on cost
- No minimum purchase limits
- Locally-based field support

The Cobb County solicitation includes language based on the Joint Powers Authority that advises all suppliers that the contract may be used by other government agencies across the United States. Although each government purchasing organization may have different purchasing procedures to follow, applying these competitive principles satisfies the competitive solicitation requirements of most state and local government agencies.

As an added benefit, the roofing contract allows you to further reduce your installed roofing costs on a per project basis by allowing the local Garland/DBS, Inc. representative to obtain site-specific pricing for the labor portion of the job from Garland's locally based approved contractors. If the pricing comes in lower than the Guaranteed Maximum Price based on the initial contract, the Agency will benefit from that cost reduction, which will be clearly labeled as such on the final proposal. The U.S. Communities purchasing process ensures total transparency of every aspect of your roofing project costs.

How We Do It

Step One: Your locally-based Garland/DBS, Inc. representative will conduct a comprehensive rooftop inspection to assess and prioritize your short- and long-term roofing requirements, acting as project manager for any subsequent work to ensure your desired performance outcomes.

Depending on the nature of your request, the initial and/or subsequent visits may include a Project Estimator, Professional Engineer, Design Professional, and/or the regional Program Manager representing U.S. Communities.

Step Two: For turnkey projects, your local Garland representative will provide single-source accountability, managing all aspects of implementation, from initial inspection through warranty delivery and subsequent maintenance, as dictated by the terms of your contract.

For material-only projects, your local Garland representative will be your single point of contact, guiding you through the specification and purchasing process, providing the appropriate warranty upon material delivery, and remaining at your service should a follow-up be required.



For more information, contact:

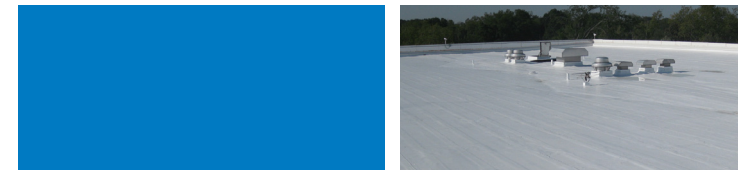
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ROOFING SUPPLIES AND RELATED PRODUCTS AND SERVICES



U.S COMMUNITIES
AND GARLAND/DBS, INC.

Working Better, Together



MODIFIED BITUMEN SYSTEMS

- Hot- and cold- applied asphalt-based multi-ply and two-ply systems
- Hot- and cold- applied multi-ply polymer-modified coal tar membranes, which can alternatively be installed using coal tar or modified adhesives and topped with gravel or mineral surfacing
- A full range of asphalt-based and coal-tar based modified adhesives, as well as cold-process adhesives

HOT-APPLIED ASPHALT BUILT-UP ROOF SYSTEMS



SUSTAINABLE SYSTEMS

- Vegetative (green) roofing that reduces urban heat islands, carbon monoxide, noise and air pollution and storm-water run-off, while improving oxygen levels and community health and well-being and extending roof life cycles for resource conservation
- Life-cycle extended roofing that conserves resources by significantly reducing the time between roof replacements from an industry-typical 17 years to 30 years and longer
- Cool/reflective coatings that can require 40 percent less energy than dark roofs
- Both crystalline silicon and thin film photovoltaic cell rooftop solar systems that use the power of the sun to create energy, thereby conserving energy resources
- Repair, replacement and restoration systems that include cold-applied, VOC-compliant and self-adhesive solutions for environmentally responsible application
- Commercial roofing products that incorporate post- and pre- consumer recycled materials and bio-based materials for increased sustainability, including the first high-performance modified membrane system using 100 percent VOC-free, odor-free application and surfacing technologies

100% RECYCLABLE METAL ROOF, VERTICAL WALL, AND HORIZONTAL WALL SYSTEMS



PREVENTIVE MAINTENANCE SOLUTIONS

- Restoration systems for built-up roofing, modified bitumen, single-ply, and metal roof systems with warranties available up to ten years
- Reflective coatings for membranes and flashings
- Temporary/emergency repair mastics
- Permanent roof repair materials
- Single-ply repair kits
- Sealants
- Masonry repair products

PLAZA DECK WATERPROOFING SYSTEMS

BELOW-GRADE WATERPROOFING AND DAMPPROOFING MEMBRANES



ACCESSORIES

- Waterproofing accessories such as sealers, cements, primers, self-stick membranes, and self-stick sealing tape
- Insulation drainage board
- Sheet and strip drain materials
- System-compatible drains, vents, corners, flashings, sealants, clamps, coverstrips, insulation adhesives, tapes, coatings, asphalts, and boots, and a wide range of cleaners and repair and maintenance materials
- Soffits, trim, snow guards, snow fences, and rooftop photovoltaic panels for metal systems



- A Leak Response program, including on-line emergency notification triggering an e-mail for speedy response
- Roof project management
- Comprehensive baseline analysis of roofs and walls
- An interactive web-based database for documenting roof and wall conditions, including photographs
- On-line warranty and preventive maintenance tracking, reminders, and work order histories
- On-line order and invoice tracking
- Annual visual surveys, routine maintenance, and minor repairs
- Annual recommendations for prioritizing maintenance, restoration, renovation, replacement and repair across multiple facilities
- Turn-key delivery options, including engineering services for specifications, wind uplifts, structural evaluations, and shop drawings
- Installation by a locally based contractor whose financial stability and expertise at installing Garland systems has been formally reviewed and approved by the Garland organization
- A customized Dry Zone® total roofing management program that may include any integration of the following services:
 - Comprehensive baseline analysis of the roof and the building
 - Web-accessible customer-managed database documenting roof and building envelope conditions, with photographs
 - On-line preventive maintenance and warranty tracking
 - On-line emergency reporting triggering notification for speedy response
 - On-line invoice submittal for routine maintenance and repairs
 - Real-time work histories
 - All facets of maintenance from routine inspections and to periodic restorations