



National League of Cities

Implementation of the Economic Recovery Act

Purchasing Programs to Support Recovery Projects



June 29, 2009



Agenda

- Welcome and Introduction
 - *Amy Elsbree, National League of Cities*
- Cooperative Purchasing and the Recovery Act
 - *Chris Mellis, US Communities Government Purchasing Alliance*
- Supplier Perspectives
 - *Graybar, Jeff Peskuski*
 - *Insight Public Sector, Inc., Todd Sebring*
- Questions and Answers



NLC Recovery Resources

- www.nlc/recovery.org
 - Links to federal resources; NLC contacts
- **Webcasts**
 - The Federal Recovery Package: What's In It For Cities and How to Access the Resources
 - Implementation of the Economic Recovery Act: Funding for Highways, Roads, Bridges and Transit
 - Implementation of the Economic Recovery Act: The Energy Efficiency and Conservation Block Grant
 - Implementation of the Economic Recovery Act: The Summer Youth Employment Program
- **Issue Briefs on specific city challenges**



Challenges in the Recovery Act

- Need to spend quickly – Preference for quick start activities: *Use it or Lose it!*
- Need to spend carefully – Unprecedented requirements for accountability and transparency
- Limited staff time and expertise in cities

It's not enough to focus on WHAT funds are spent on, cities must focus on HOW funds are spent.



Cooperative Purchasing Solutions

- Competitively bid contracts for key goods and services – *the work is done for you*
- Best pricing – *your recovery dollars go farther*
- Reduce time – *you spend recovery dollars faster*

Streamline your procurement process, consistent with accountability requirements.



US Communities

- A program founded in 1996 as a partnership between:
 - National League of Cities
 - US Conference of Mayors
 - National Association of Counties
 - National Institute for Governmental Purchasing
 - Association of School Business Officials
- Over 36,000 public agencies using the program
- Total aggregate sales in 2008 exceeded \$1.3 billion, with \$200 million in estimated savings to participating public agencies