

▶ Tech Depot ARRA Presentation

**Confidential**



**U.S.  
COMMUNITIES**

*Government Purchasers Saving You Money*

**Founding Co-Sponsors**



# ▶ Agenda

- Funding for Technology
- Customized ARRA Solutions
- Green
- eCommerce
- Rebates

# ► Funding for Technology

## Technology Highlights of ARRA

Market research firm IDC estimates ARRA will generate more than **\$100 billion** in technology spending in the next 5 yrs

- Key Funding Streams
  - School Improvement funds (Title I)
  - Enhancing Education Through Technology Funds (Title II-D)
  - Individuals with Disabilities Education Act (IDEA)
  - State Fiscal Stabilization Fund (SFSF)
- Top Recovery Projects
  - Broadband networking and services initiatives
  - IT modernization / automation initiatives
  - Enhance teaching and learning experience in the classroom

The screenshot shows the Tech Depot website interface. At the top, there is a navigation bar with links for 'Home Use', 'Business', 'Public Sector', and 'Office Depot'. The main header includes the Tech Depot logo and contact information for U.S. Communities. A search bar is located in the top right corner. Below the header, there is a navigation menu with categories like 'SHOPPING TOOLS', 'HARDWARE', 'SOFTWARE', 'NETWORKING', 'STORAGE', 'ACCESSORIES', and 'SERVICES'. The main content area features a large banner for the 'TECH-ONOMIC RECOVERY ACTION PLAN' with a background image of the U.S. Capitol building. Below the banner, there is a section titled 'TECH-onomic Recovery Action Plan' with a welcome message and a list of services for government and educational institutions. The services include: Customized bundled solutions for upgrading your infrastructure, Technology solution experts to help you implement your projects, Accurate reporting for your required accountability spending, Prime and sub-prime contracts to be assured your receiving competitive pricing, and Environmentally Preferable Technology Products and Recycling.

# ► Customized ARRA Solutions

- “Classroom of the Future”
  - Smartboards / Whiteboards
  - Projectors
  - Netbooks
  - Educational software
  - Networking equipment
  - Data and power backup and storage
  - Equipment carts to make classroom mobile
  - Much more
- Equipment to upgrade/modernize IT infrastructure
- Transparency of contract discount pricing on website
- Custom Reporting

Home Use **Business** Public Sector Office Depot

**TECHDEPOT** by Office DEPOT U.S. Communities 800.625.9866

Platform: PC Mac All Advanced Search

Log-in Register About Us Help

SHOPPING TOOLS HARDWARE SOFTWARE NETWORKING STORAGE ACCESSORIES SERVICES

0 items in cart  
Subtotal: \$0.00  
View Cart Checkout

Build a PC

**Smart Shopping**

- › Our Top Brands
- › Vendor Showcase
- › Special Feature
- › TechDepot Email
- › Account Managers
- › Business Services
- › Clearance
- › Environment
- › Procurement

**My Orders**

- › Order Tracking
- › Saved Carts
- › Purchase History
- › My Catalog
- › My Account
- › My Orders

**Customer Care**

- › Customer Support
- › Account Managers
- › Product Support
- › Purchasing Options
- › Returns Information
- › Shipping Policies
- › Mail In Rebate Forms
- › FAQs
- › Contact Us
- › Guarantee

**Product Finders**

- › Memory Finder
- › Supplies Finder
- › Notebook Finder
- › PDA Finder
- › Desktop Finder
- › Connectivity Wizards
- › Compare Center

**TECH-ONOMIC RECOVERY ACTION PROJECTS**

Customized bundled solutions for upgrading your infrastructure

—Education

**TECH-onomic Recovery Action Plan**  
Customized bundled solutions for upgrading your infrastructure.

**Education**

 **Elmo Teacher's Tool TT-02s - document camera**


- Simple control panel
- LED lighting source
- 180 Degree rotating arm

**\$699.99** Buy

 **3M Digital Media System 800 - DLP projector**


- 1500 ANSI lumens
- Contrast ratio 1300:1
- Resolution:1024 x 768 (native)

**\$4,525.95** Buy

 **3M Digital Board DB565 - whiteboard**

- Quick access buttons
- Easy to calibrate
- Interactive tool bar

**\$1,377.95** Buy

 **Acer Aspire ONE A110-1831 8.9-in Netbook PC - Intel Atom N270**

- Intel Atom N270,1.6 GHz

# ▶ Green Solutions

- Access to Office Depot Green Solutions
- EPEAT and EnergyStar ratings prominently displayed for environmentally-friendly, energy-efficient technology products that reduce carbon emissions and waste
- Recycling services
- Reusable storage devices and media
- Reconditioned and refreshed technology products also available



**TECH DEPOT** by Office DEPOT | U.S. Communities 800.625.9866

Platform:  PC  Mac  All

Log-in | Register | About Us | Help

SHIPPING TOOLS | HARDWARE | SOFTWARE | NETWORKING | STORAGE | ACCESSORIES | SERVICES

0 items in cart Subtotal: \$0.00 [Saved Carts](#)

View Cart Checkout

Public Sector ▶ 'US Communities' x Remove

Navigate: Home ▶ Monitors ▶ Flat Panel LCDs ▶ 19"

**Samsung SyncMaster 943N 19" LCD Monitor - EPEAT Silver - Energy Star**

Smart Shopping

- Our Top Brands
- Vendor Showcase
- Special Feature
- TechDepot Email
- Account Managers
- Business Services
- Clearance
- Environment
- Procurement

My Orders

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- Guarantee

Product Finders

- Memory Finder
- Supplies Finder
- Notebook Finder
- PDA Finder
- Desktop Finder
- Connectivity Wizards
- Compare Center

Shop by this brand

Part# S6775268 | Mfr# 943N

Contract Pricing

- \$173.83 \*US Communities
- \$188.95 Open Market

**TOTAL ASSET PROTECTION** Details

Choose your Protection Plan

In Stock

PC/Mac Compatible

Overview | Tech Specs | Ratings | Returns

**Features and Benefits:**

The slim, high-gloss black design of Samsung's 943N LCD monitor gives you more room for all your applications and images. Complete with 8000:1 Dynamic Contrast Ratio and 5 ms response time, the 943N gives you the most performance for your money.

- slim design with glossy black finish
- 8000:1 contrast ratio
- 5 ms fast response time
- ENERGY STAR compliant
- Warranty 3-Yr parts and labor

Helpful Tools

- Email this page
- Compare
- Price Drop Alert

**Best Sellers:**

- Flat Panel LCDs
- Hewlett Packard Smart Buy 17" L1710 LCD Flat Panel Monitor - EPEAT Silver - Energy Star
- Envision 19" G19LWVK Widescreen Flat Panel Monitor - Energy Star
- Acer V193WB 19-in Widescreen TFT Flat Panel Display - Black
- Acer V173bm 17-in TFT Flat Panel Display - Black
- HP L1908w - flat panel display - TFT - 19" - EPEAT Silver - Energy Star
- Acer V173b - LCD display - TFT - 17"
- ViewSonic VA926 - LCD display - TFT - 19"
- NEC AccuSync

## ► eCommerce

Tech Depot offers added value and convenience through eCommerce solutions designed to increase productivity, reduce expenses and lower the overall cost of doing business.

In addition to being an environmentally-friendly “green” solution by reducing the use of paper, communicating and transacting electronically also reduces mailing and fax costs, minimizes data-entry errors, reduces cost per transaction and saves time.

- Customizable central procurement web portal
- eCatalogs
- eOrdering
- eBilling
- ePayment



## ► Technology Rebates

Centralizing the procure-to-pay process and implementing spend management solutions bring more control and visibility to your agency, simultaneously improving accountability and transparency. Another cost-saving benefit is the realization of economies of scale and other process efficiencies that accompany large volume purchasing. This practice lowers average cost-per-transaction and allows Tech Depot to return some of those savings to you in the form of rebates.



Technology rebate incentives are as follows:

- Annual dollar purchases by individual account
  - Over \$2.5M = 0.5% of revenue paid annually
  - Over \$5M = 1% of revenue paid annually
- For individual orders
  - Over \$2500 = 0.25% of order total paid annually on qualified orders
- Ecommerce / unassisted orders by individual account
  - More than 50% of orders and 50% of \$ purchases placed unassisted = 0.5% of revenue paid annually

